Sapient Expands Government Services Footprint Through Acquisition of OnPoint

Addition Strengthens Sapient's Government Division, Extends Digital Innovation Leader's Ability to Transform How Public Service Operates and Contributes

BOSTON AND WASHINGTON, DC – February 10, 2014 – Sapient Government Services, part of Sapient (NASDAQ: SAPE), today announced its acquisition of OnPoint Consulting, Inc. (OnPoint), a vibrant, energetic, and growing ISO-registered technology and management consulting company that provides critical thinking, strategic analysis, and thought leadership to the United States Federal Government. The addition of OnPoint strengthens Sapient's footprint in the government space and further extends Sapient Government Services' unique ability to drive innovation that helps governments, nonprofits, and non-governmental organizations (NGOs) keep pace in a rapidly changing environment.

Founded in 1994, with headquarters in Arlington, VA, OnPoint is a 100% federally focused service provider with approximately 150 full time employees and a strong culture as evidenced by a 90+% annual employee retention rate. OnPoint works to develop, modernize, secure, and operate the technology solutions that allow government agencies to perform their missions, while balancing the need for government to do more with less, manage risk, and keep pace with a high degree of change.

OnPoint is recognized for its leading work in the civilian and defense sectors of the United States Federal Government, with a client base that includes the Department of Energy, Department of State, Department of Transportation, Department of Treasury, Department of Defense, Department of Agriculture and the Securities and Exchange Commission. Their relationships within these agencies represent new clients for Sapient Government Services and as such both strengthen and further stabilize its position as a strategic service provider to the government.

In addition, OnPoint brings to Sapient Government Services strong and complementary capabilities that include infrastructure, cybersecurity, workforce productivity, micro-application development and managed security operations. These capabilities are built on a foundation of ISO-certified rigorous process management/improvement with a responsive operating model designed to help government evolve its operating and technology delivery model. This comes at a time when government must be both cost sensitive and focused on the future, as an increasingly digital operating environment is changing how government agencies operate.

"As technology rapidly reshapes the human experience, both at home and at work, governments, nonprofits and NGOs are looking for partners to help drive the innovation necessary to respond to these shifting requirements," said Alan J. Herrick, president and CEO of Sapient. "Adding OnPoint's complementary client base and capabilities in key emerging areas strengthens our government business and allows us to continue doing work that has significant impact and contribution to our nation and our world."

"The environment in which the federal government must evolve is transforming very rapidly. Public service institutions must learn to operate in an increasingly-connected world," said Teresa Bozzelli, head of Sapient Government Services. "Sapient Government Services has a long history of helping our clients navigate complex and shifting environments. Together we are a powerful group of talented people dedicated to revolutionizing how public institutions realize their greatest impact, carry out their missions and create positive social change."

OnPoint is engaged in high impact work that includes financial management services for the Department of Treasury, providing cyber defense across the National Nuclear Security Administration's (NNSA) distributed federal enterprise, and managing systems that support more than 300 worldwide sites for the Department of State's Bureau of Overseas Building Operations (OBO). This work is a powerful addition to the services being performed by Sapient Government

Services, which include initiatives for the Department of Health and Human Services improving access to quality healthcare by matching clinicians with underserved communities, groundbreaking work for the U.S. Census Bureau developing mobile applications that provide immediate access to government data to improve decision making across all areas of life, as well as breakthrough initiatives helping governments and nonprofits engage, educate and recruit target audiences such as teens and the new millennial workforce.

"We are thrilled to join the Sapient family. Our culture and values align around a mutual ambition to have a positive impact on the nation and its people," said Mike Agrillo, executive vice president of OnPoint. "By integrating our diverse capabilities and assets, we are better able to help organizations have maximum impact in improving the role of the federal government and the resulting experience of the workers that carry out strategic missions central to the advancement of the nations, communities and citizens they serve."

KippsDeSanto & Co. acted as exclusive financial advisor to OnPoint in this transaction.

About Sapient Government Services

Sapient Government Services, part of Sapient®, is a leading global provider of consulting, technology, and marketing services to governmental agencies, non-profit and non-governmental organizations. Focused on driving long-term change and transforming the citizen experience, we use technology to help clients become more accessible and transparent. With a track record of innovative solutions and the ability to leverage commercial best practices, we are trusted advisors to organizations including the Department of Defense, Department of Transportation, National Institutes of Health, United States Department of Health and Human Services, and United States Department of Homeland Security. For more information, visit www.sapient.com or follow us on Twitter @sapientgov.

About OnPoint

OnPoint is a technology consulting firm that helps its federal customers get ahead of IT by providing critical thinking, strategic analysis, and thought leadership to improve performance, lower costs, and achieve results. The company's commitment to improvement is expressed in its ISO 9001:2008, ISO 20000-1:2011, ISO 27001:2005 certifications and CMMI Maturity Level 3 rating. OnPoint provides solutions in IT infrastructure, enterprise systems, and cybersecurity for agencies throughout the federal government.